**QUESTIONS TO ASK INSTALLERS**

* Will you do an assessment of the insulation and weatherization of my home to make sure it is adequate?
* Will you do a load calculation to determine the size system I need?
* Are the ducts in my home operating effectively in all the rooms?
* Where is the best place to locate the external compressor unit?
* How noisy is the external compressor unit?
* What is the efficiency of the system?
* What is the coldest temperature that the heat pump will operate?
* Will this system qualify for IRA tax incentives?
* Will you help to find all the incentives available?
* Do you offer low interest financing?